

INVESTOR PRESENTATION

October 2025

VICENZA

FOPE

DAL 1929











BRAND KEY POINTS

- FUSION OF **ARTISANAL** MASTERY AND **TECHNOLOGY**
- HIGHLY **RECOGNISABLE DESIGN** AND **BRAND IMAGE**
- **ICONIC, TIMELESS DESIGN**, ROOTED IN MESH/
CHAIN CONSTRUCTION AND FLEXIBILITY
- **UNIQUE FIT AND FEEL** THAT CONVEY AN IDEA
OF EFFORTLESS, INCLUSIVE LUXURY: **A FLEXIBLE
LUXURY**
- EXTREMELY **HIGH CUSTOMER LOYALTY**

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BUSINESS MODEL

- **PRODUCT**

collections designed and created in-house

sold exclusively as the brand FOPE

- **DISTRIBUTION CHANNELS**

presence of the brand in high level jewellery shops

direct sale: boutique in Venice, London, Tokyo, Kuala Lumpur

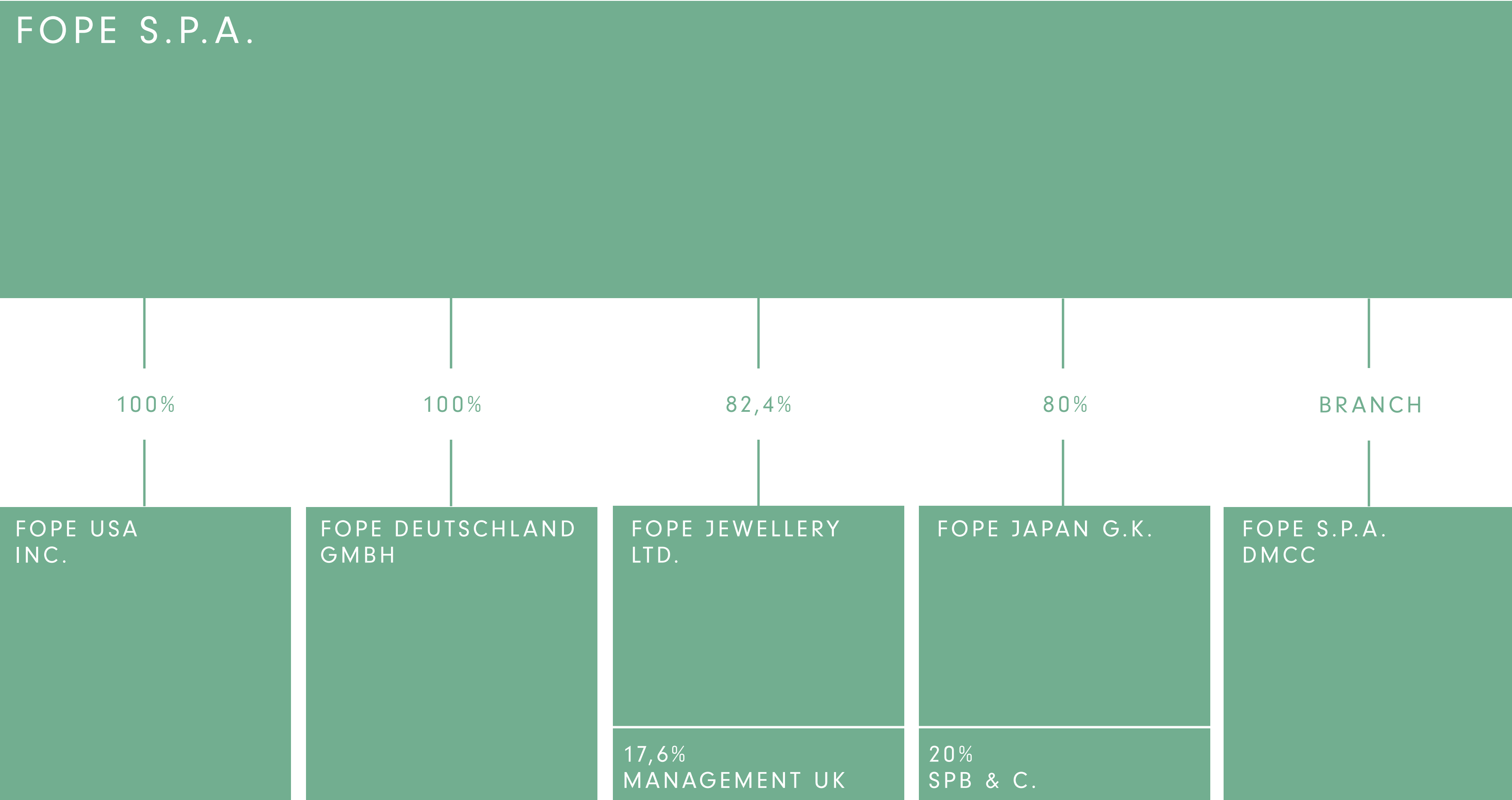
direct relationship with the jewellers - no distributors

- **SIGNIFICANT PRESENCE
IN THE INTERNATIONAL MARKET**

- **SPECIAL ATTENTION TO PRODUCT AND
PROCESS INNOVATION**

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MARKET COVERAGE



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HIGHLIGHTS

FOPE consolidated data

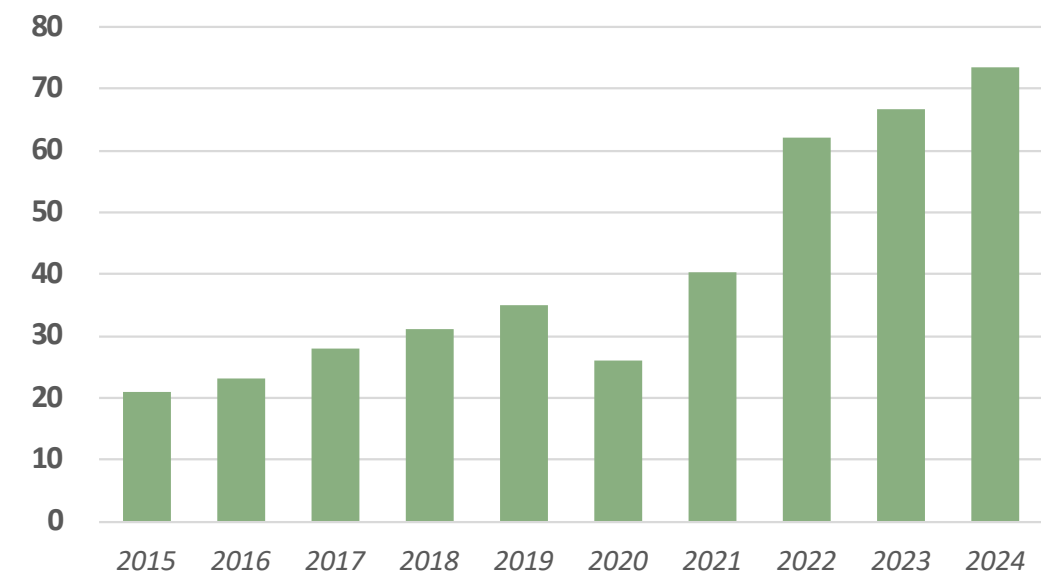
	<i>Act</i>		<i>Act</i>		<i>Act</i>		<i>Act</i>	
Mln/EUR	2025 (30 June)		2024 (30 June)		2025 Vs 2024		2024 (31 December)	
Net Revenue	43,02	100,0%	29,64	100,0%	13,38	45,2%	73,43	100,0%
Operating Costs	(32,43)		(25,94)		(6,49)		(58,63)	
EBITDA	10,59	24,6%	3,70	12,5%	6,89	186,2%	14,81	20,2%
Depr. & Amortization	(1,49)		(1,26)		(0,23)		(2,69)	
EBIT	9,10	21,2%	2,44	8,2%	6,66	272,2%	12,12	16,5%
Financial Incoms / (Costs)	(1,15)		(0,17)		(0,98)		(0,62)	
Earning Before Tax	7,95	18,5%	2,27	7,7%	5,68	249,6%	11,50	15,7%
Tax	(2,32)		(0,68)		(1,64)		(3,12)	
Net Income	5,63	13,1%	1,59	5,4%	4,04	253,9%	8,38	11,4%

	2025 (30 June)		2024 (31 December)		2025 Vs 2024		2024 (31 December)	
Asset	14,66		14,61		0,05		14,61	
Working Capital	31,81		30,35		1,46		30,35	
Funds	(3,28)		(2,86)		(0,42)		(2,86)	
Net Invested Capital	43,19		42,10		1,09		42,10	
Equity	46,43		45,36		1,07		45,36	
Net Debt / (Cash)	(3,24)		(3,26)		0,02		(3,26)	

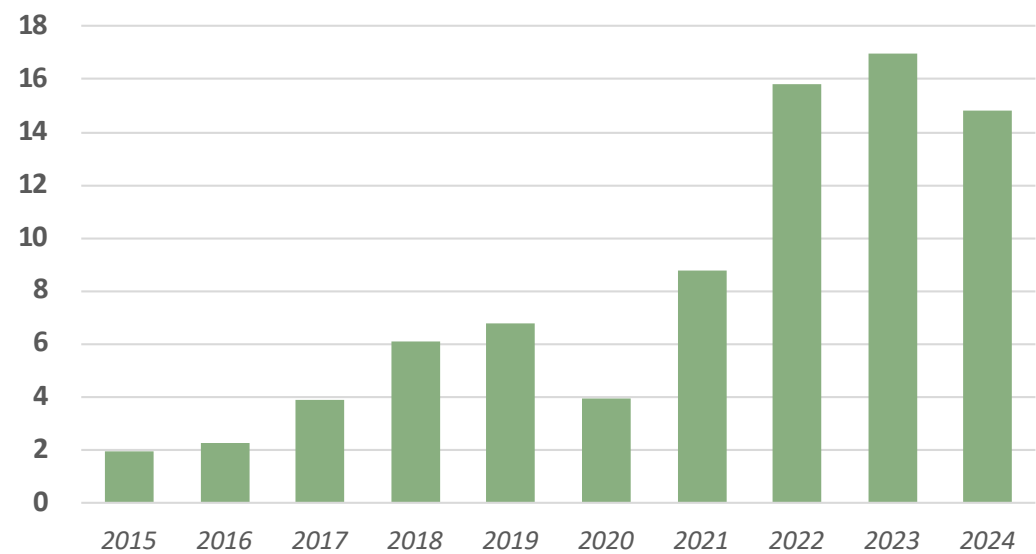
HIGHLIGHTS

FOPE consolidated data 2015 - 2024

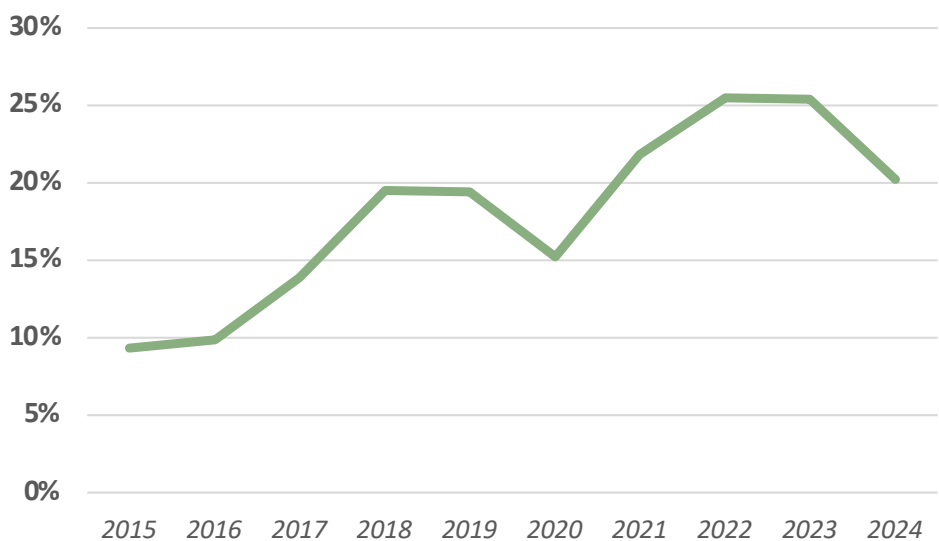
Net Revenue



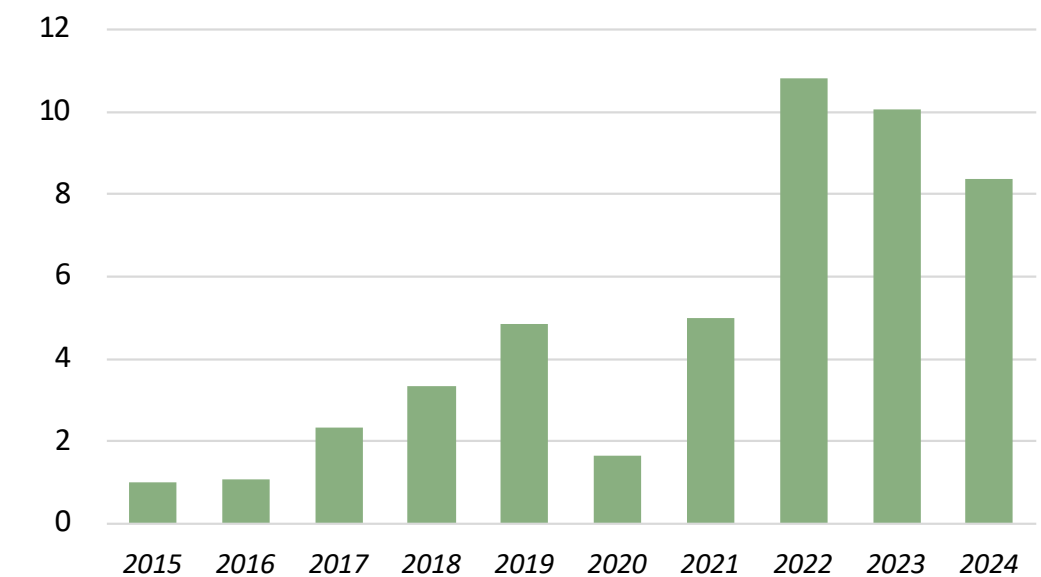
EBITDA



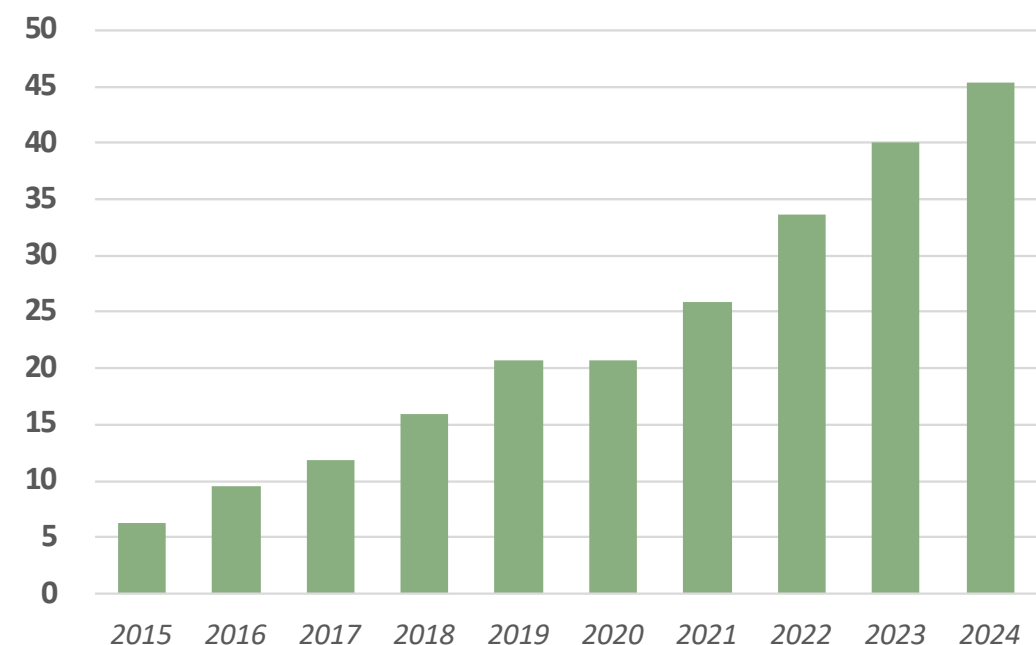
EBITDA MARGIN



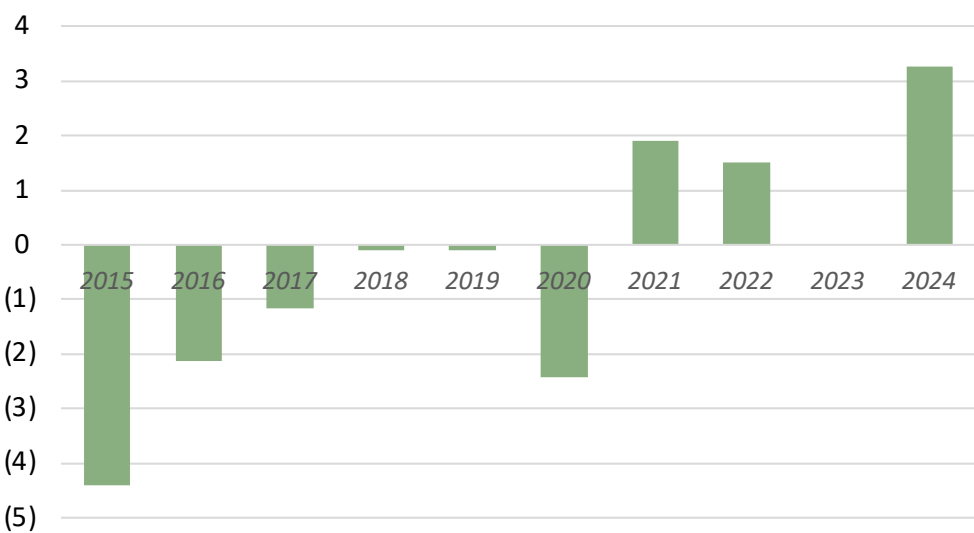
Net Income



Equity



PFN



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SUSTAINABILITY PHILOSOPHY

- SUSTAINABILITY REPORT SINCE 2017
- CERTIFIED CO2 EMISSIONS OFFSET FOR SCOPE 1 AND SCOPE 2

STRATEGIC GUIDELINES

Strengthen the position in the international markets to create upselling

- FOCUS ON MAIN AND EMERGING MARKETS
- VALUE PROPOSITION
- BRAND AWARENESS

Key Success Factors

- PRODUCT
- PARTNERSHIP WITH JEWELRY SHOP

FOPE

SEUL



LONDON



VENICE



TOKYO



KUALA LUMPUR



IPO - NOVEMBER 2016

EUR 2,90 share value IPO

EUR 40,20 share value 29 September 2025



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OCTOBER 2025



IR TOP CONSULTING

Maria Antonietta Pireddu
Via Bigli, 19
20123 Milano
Ph.: + 39 02 45473884/3
m.pireddu@irtop.com

VICENZA

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DAL 1929

FOPE SPA

Via Maria Teresa Mioni, 10
36100 Vicenza
Ph.: +39 0444 286911
inv.relations@fope.com
www.fope.com
www.fopegroup.com



INTEGRÆ SIM SPA

Piazza Castello, 24
20121 Milano
Ph.: +39 02 80506160
info@integreasim.it



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