

INVESTOR

FOPE

PRESENTATION

ESPORTAZIONE FABBRICA OREFICERIA PREZIOSI

FOPE

Il nome FOPE è l'acronimo di
«Fabbrica Oreficeria Preziosi Esportazione»

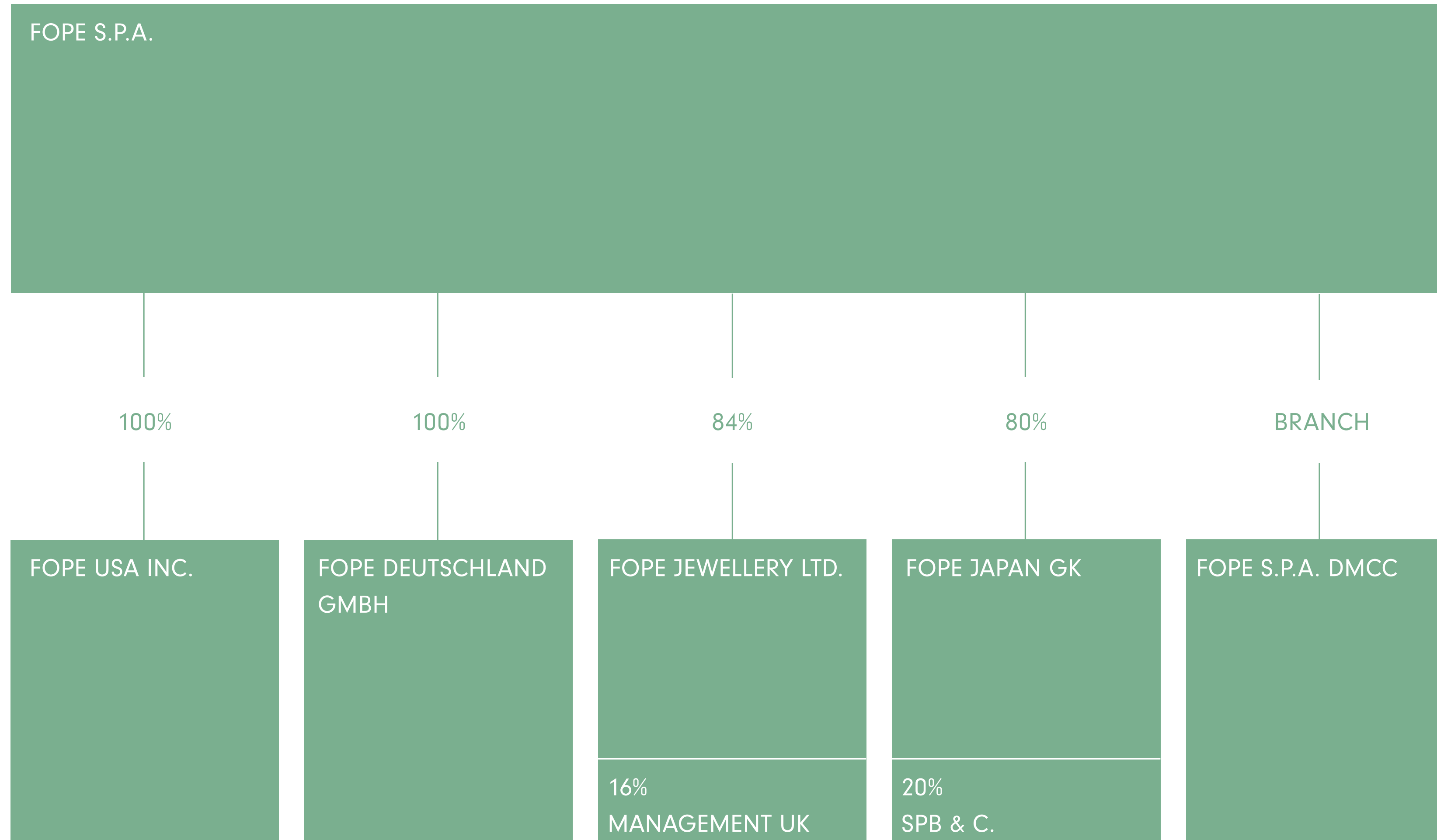
Quattro parole che racchiudono
l'essenza del brand: la radice manifatturiera,
l'ambito d'azione, l'internazionalità.







MARKET COVERAGE



HIGHLIGHTS

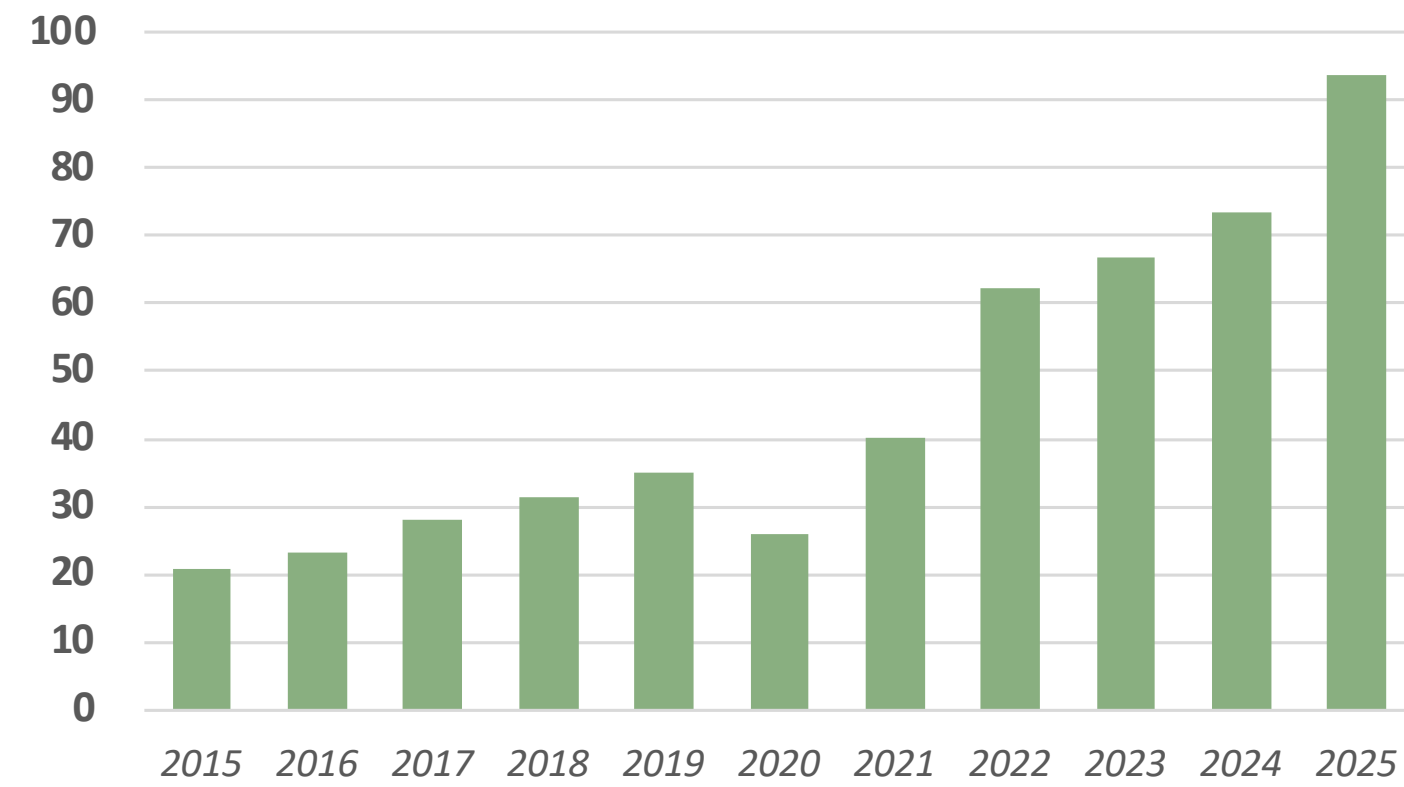
FOPE consolidated data

MLN/EUR	Act		Act		2025 Vs 2024	
	2025 (December, 31)		2024 (December, 31)			
Net Revenue	93,6	100,0%	73,4	100,0%	20,2	27,5%
Operating Costs	(73,1)		(58,6)		(14,5)	
EBITDA	20,5	21,9%	14,8	20,2%	5,7	38,5%
Depr. & Amortization	(3,0)		(2,7)		(0,3)	
EBIT	17,5	18,7%	12,1	16,5%	5,4	44,5%
Financial Incoms / (Costs)	(1,4)		(0,6)		(0,8)	
Earning Before Tax	16,1	17,2%	11,5	15,7%	4,6	40,0%
Tax	(4,7)		(3,1)		(1,6)	
Net Income	11,4	12,2%	8,4	11,4%	3,0	36,0%
Asset	15,3		15,4		(0,1)	
Working Capital	35,7		29,6		6,1	
Funds	(3,4)		(2,9)		(0,5)	
Net Invested Capital	47,5		42,1		5,5	
Equity	57,6		45,4		12,2	
Net Debt / (Cash)	(10,0)		(3,3)		(6,7)	

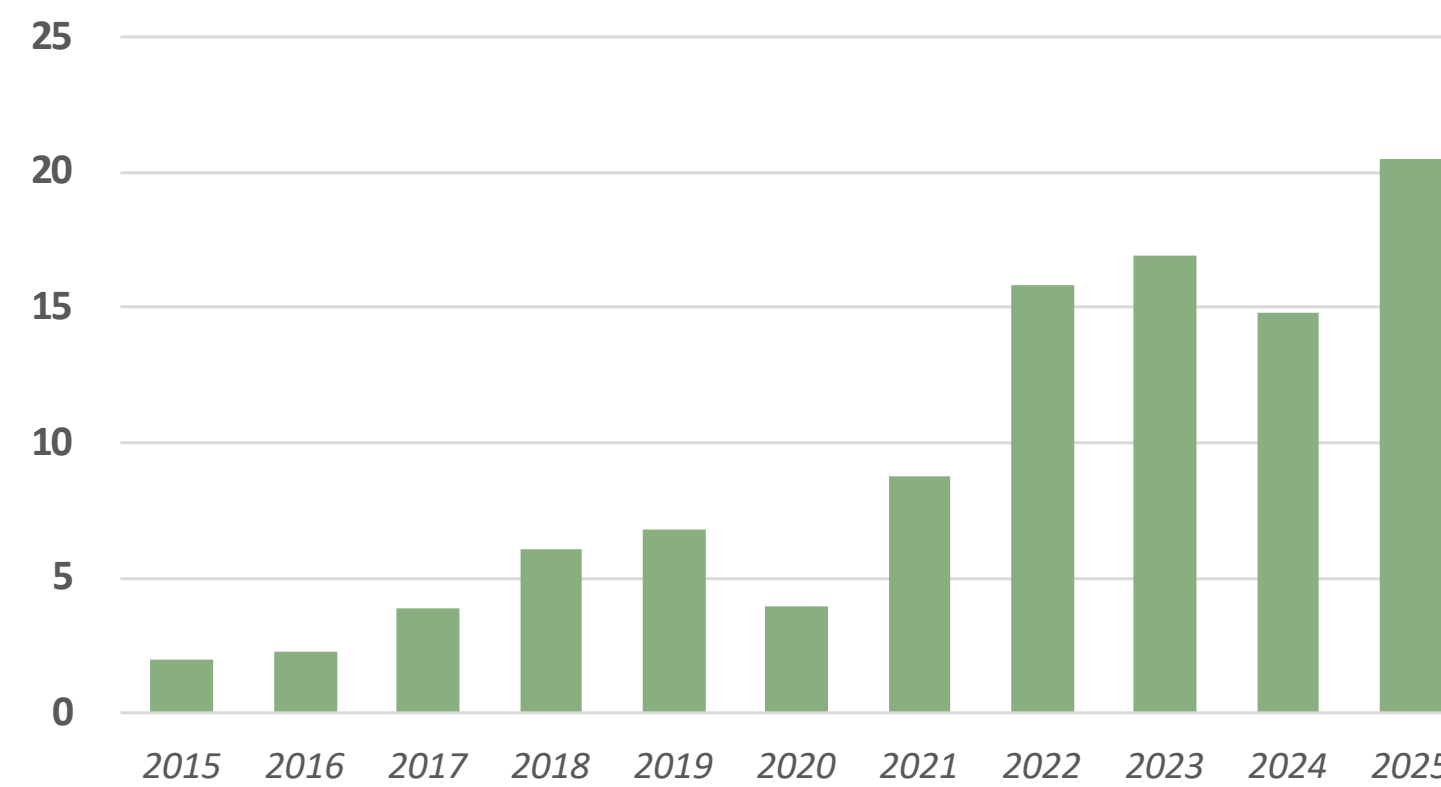
HIGHLIGHTS

FOPE consolidated data 2015 - 2025

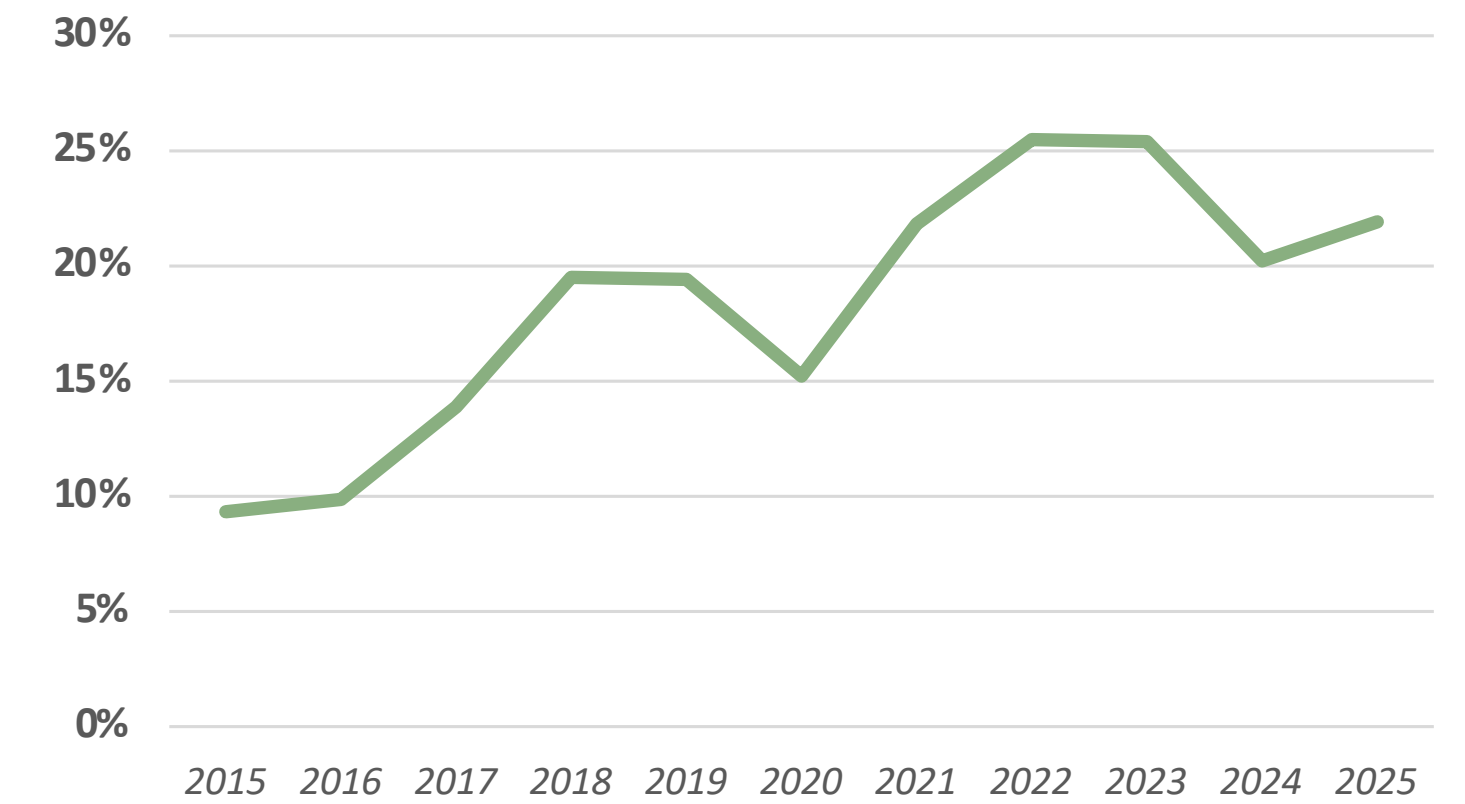
Net Revenue



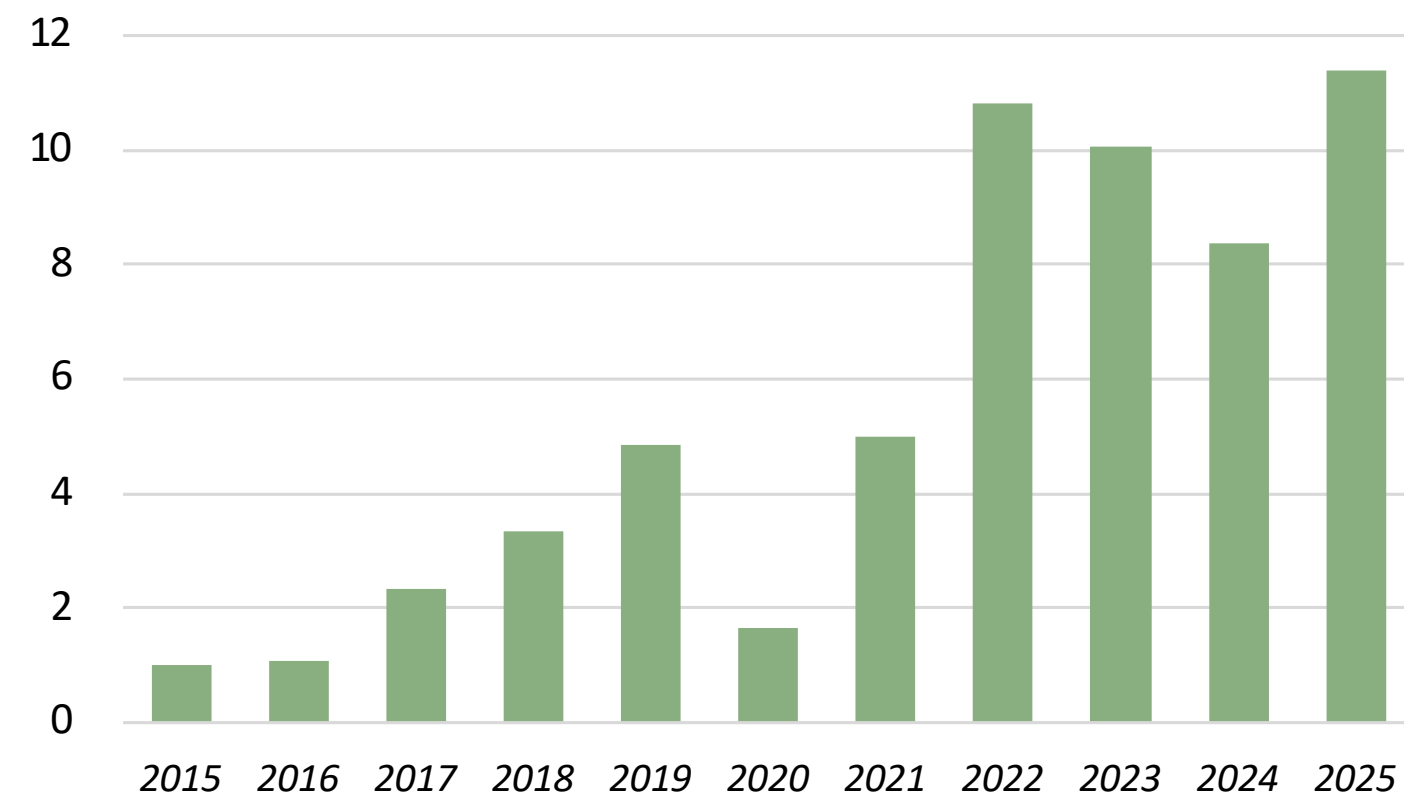
EBITDA



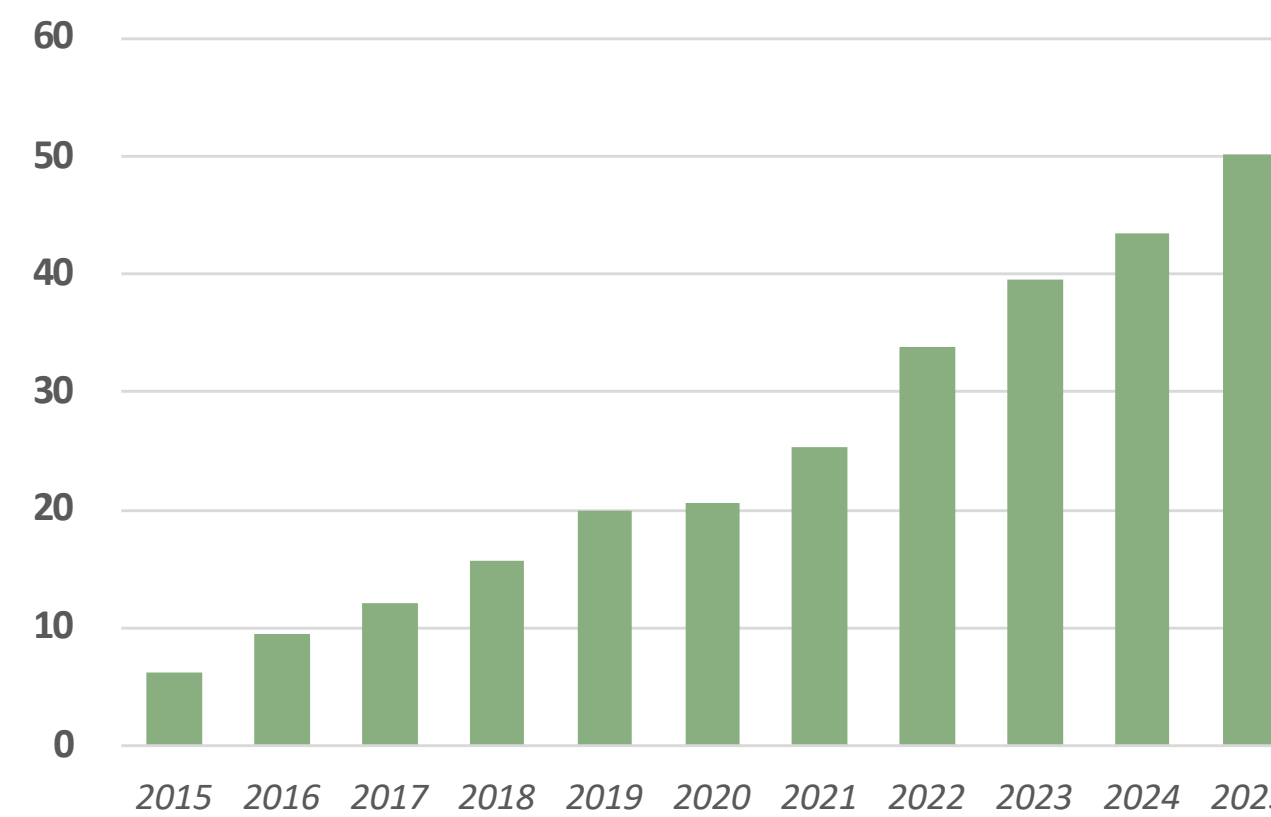
EBITDA MARGIN



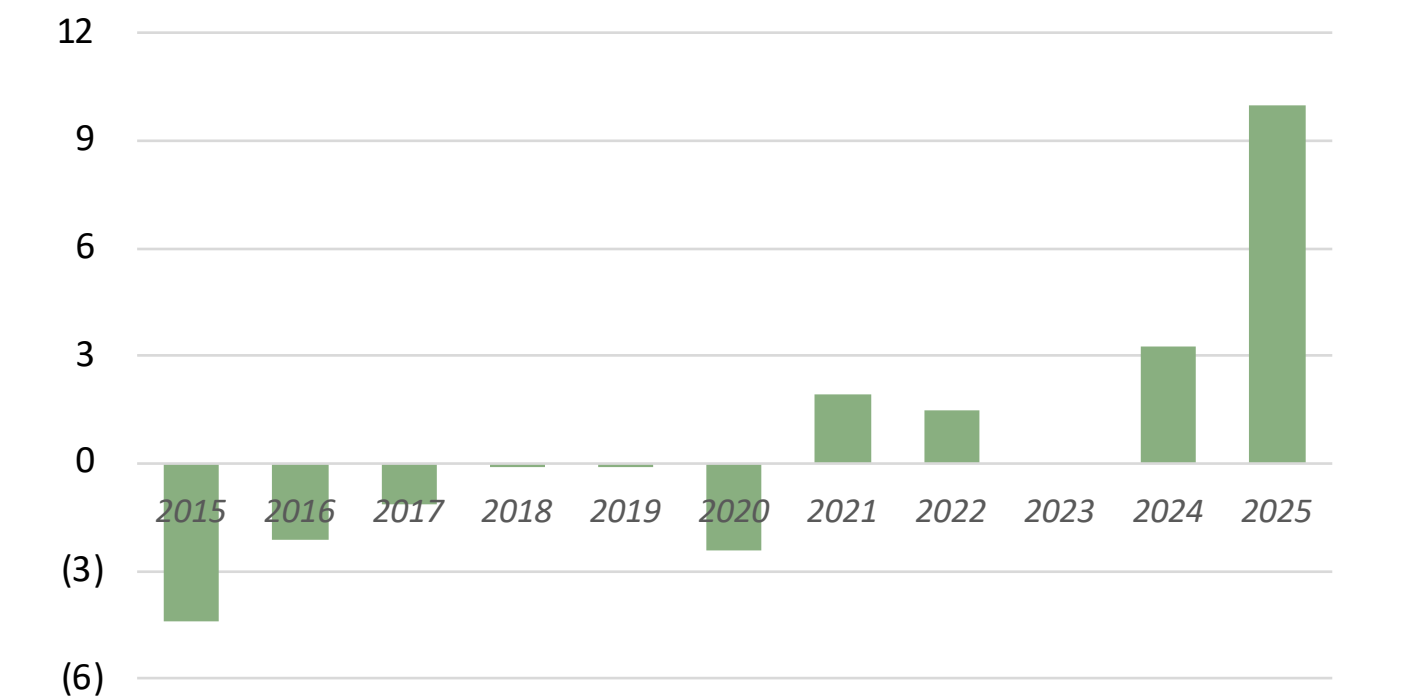
Net Income



Equity



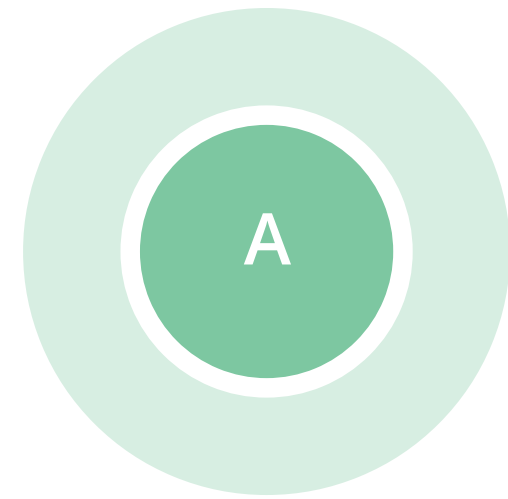
PFN



PROGETTO SHOP IN SHOP



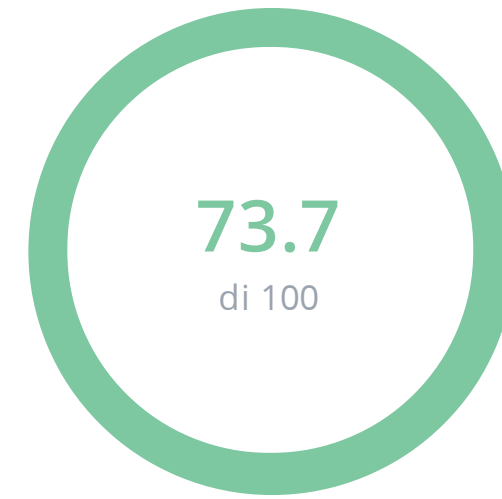
ESGe RATING



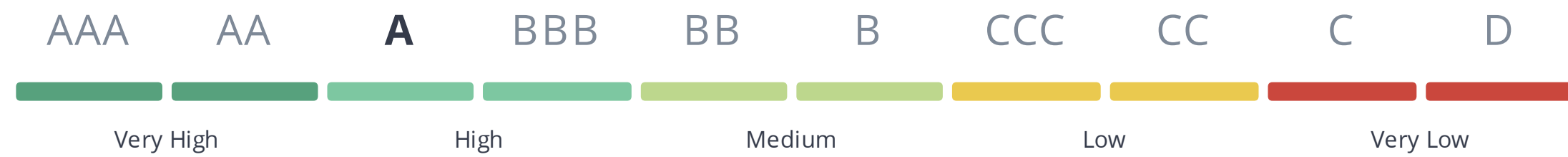
ESGe RISK MANAGEMENT CAPABILITY



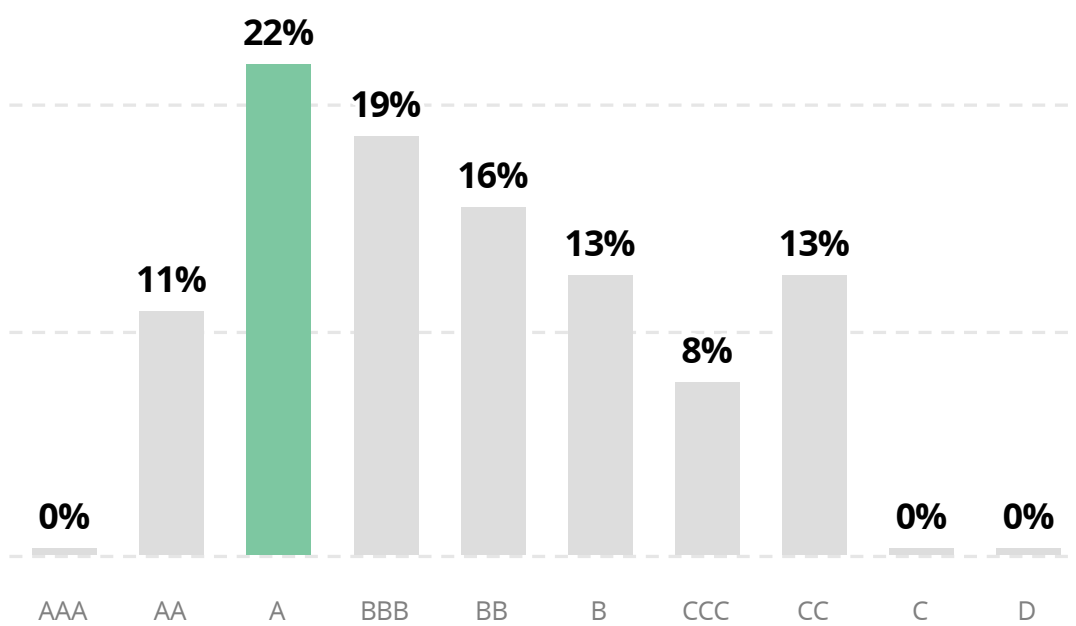
ESGe SCORE



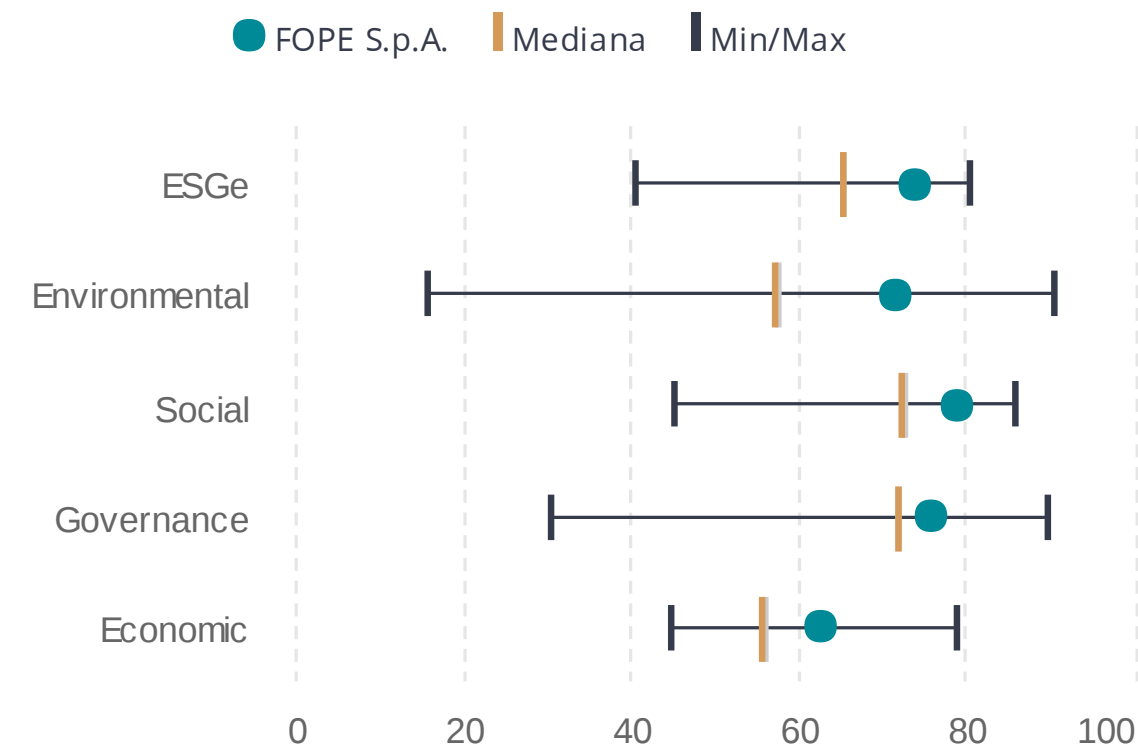
ESGe RATING CATEGORIES AND RISK MANAGEMENT CAPABILITY



ESGe RATING DISTRIBUTION



ESGe SCORE BREAKDOWN

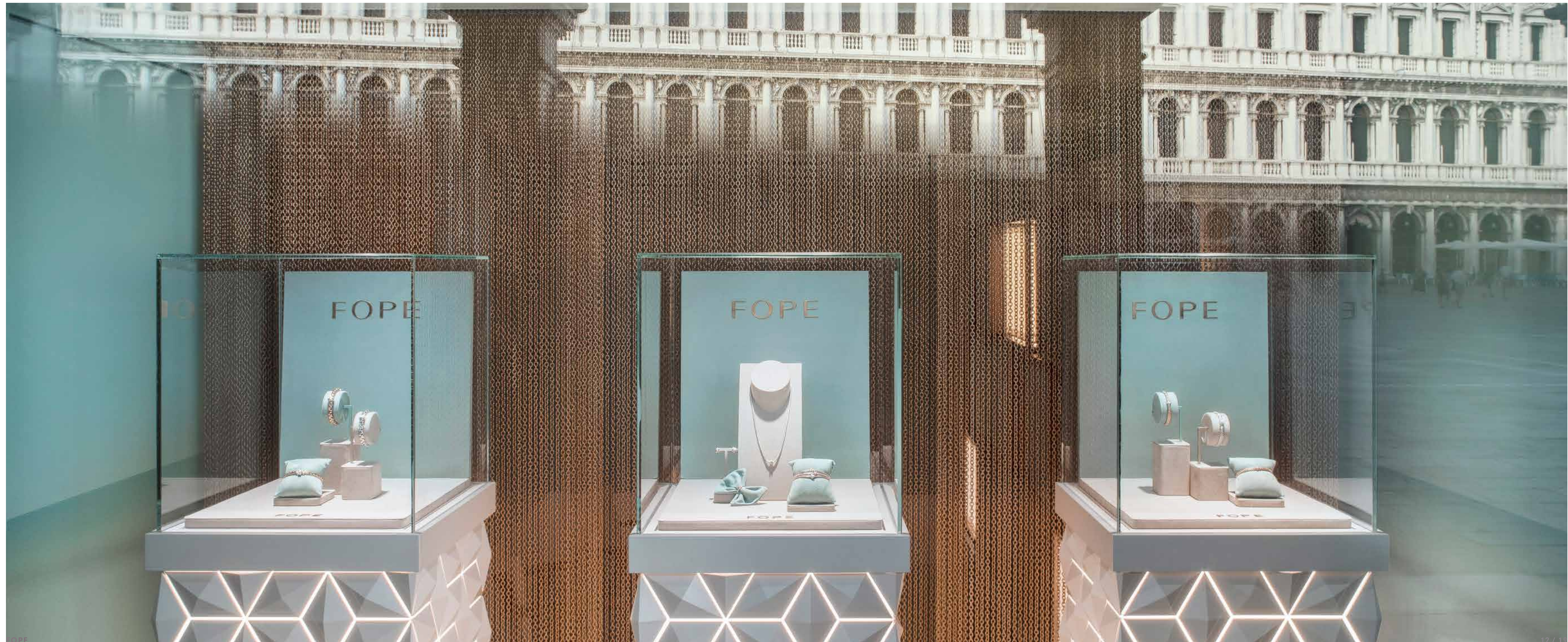


SUSTAINABILITY PHILOSOPHY

PRESENZA CON NEGOZI MONOMARCA

- VENEZIA
- LONDRA
- TOKYO
- KUALA LUMPUR
- ISOLA BELLA
- COREA (5 SHOPS)

VENEZIA, PIAZZA SAN MARCO



LONDRA, OLD BOND STREET



MILANO, VIA SANT'ANDREA



LINEE GUIDA STRATEGICHE

Rafforzare la nostra posizione sui mercati internazionali per creare opportunità di upselling

- FOCUS ON MAIN AND EMERGING MARKETS
- VALUE PROPOSITION
- BRAND AWARENESS

Key Success Factors

- PRODOTTO
- PARTNERSHIP CON JEWELRY SHOPS
- RETE MONOMARCA

LINEE GUIDA STRATEGICHE

MLN/EUR	2029	2025	2016
Net Revenue	145 - 150 (*)	94	23
EBITDA	33 - 35	21	2

(*) al netto impatto incremento quotazioni prezzo dell'oro

IPO - NOVEMBRE 2016

EUR 2,90 share value IPO
EUR 39,40 share value 8 Maggio 2026



MAGGIO 2026



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VICENZA

FOPE

DAL 1929